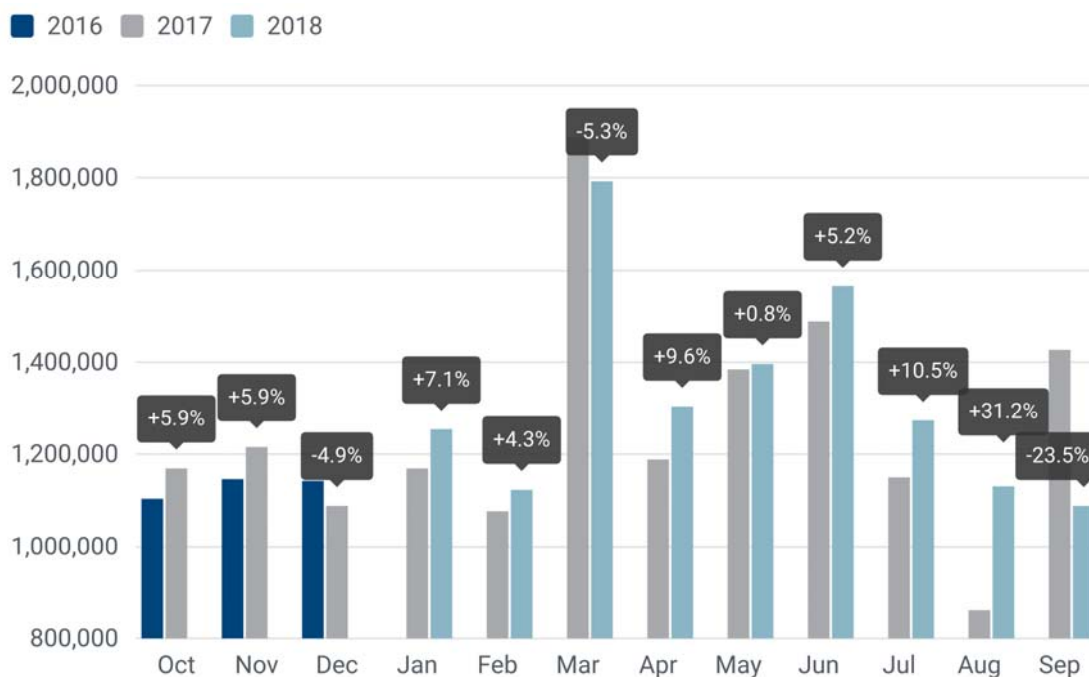


PRESS EMBARGO: 8.00 AM (6.00 AM GMT), 17 October 2018

NEW PASSENGER CAR REGISTRATIONS EUROPEAN UNION¹



Passenger car registrations: +2.5% nine months into 2018; -23.5% in September

In September 2018, registrations of new passenger cars in the European Union fell by 23.5%. However, this should not come as a surprise, as the introduction of the new WLTP test at the beginning of last month caused an exceptional surge in registrations in August (+31.2%). As a result, most EU countries suffered double-digit losses in September, including the five major markets.

Over the first nine months of 2018, EU demand for passenger cars remained positive (+2.5%), in line with growth expectations for this year. Looking at the five biggest markets, demand went up in Spain (+11.7%), France (+6.5%) and Germany (+2.4%), while car sales contracted in Italy (-2.8%) and in the United Kingdom (-7.5%).

¹ Data for Malta not available on a monthly basis

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 17 October 2018

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION¹

17/10/2018

	September '18	September '17	%Change 18/17	Jan - Sep '18	Jan - Sep '17	%Change 18/17
AUSTRIA	17,194	29,528	-41.8	275,758	269,878	+2.2
BELGIUM	27,145	40,895	-33.6	455,722	435,341	+4.7
BULGARIA	2,758	2,542	+8.5	26,443	22,098	+19.7
CROATIA	2,894	2,801	+3.3	50,081	41,281	+21.3
CYPRUS	888	986	-9.9	10,396	10,333	+0.6
CZECH REPUBLIC	14,532	20,219	-28.1	207,784	205,511	+1.1
DENMARK	12,067	14,371	-16.0	170,044	168,702	+0.8
ESTONIA	1,537	1,880	-18.2	20,519	18,967	+8.2
FINLAND	6,528	9,118	-28.4	97,730	92,096	+6.1
FRANCE	148,750	170,645	-12.8	1,662,682	1,560,879	+6.5
GERMANY	200,134	288,035	-30.5	2,673,418	2,611,821	+2.4
GREECE	4,922	5,947	-17.2	84,076	69,858	+20.4
HUNGARY	8,888	9,602	-7.4	104,612	82,701	+26.5
IRELAND	3,187	3,897	-18.2	123,087	128,548	-4.2
ITALY	124,976	167,469	-25.4	1,491,261	1,534,349	-2.8
LATVIA	1,078	1,211	-11.0	13,158	12,702	+3.6
LITHUANIA	2,279	2,485	-8.3	24,328	19,159	+27.0
LUXEMBOURG	2,596	3,968	-34.6	42,369	40,872	+3.7
NETHERLANDS	29,527	35,430	-16.7	359,381	322,931	+11.3
POLAND	27,312	37,111	-26.4	403,343	355,461	+13.5
PORTUGAL	12,771	14,857	-14.0	182,677	171,552	+6.5
ROMANIA	2,771	10,425	-73.4	103,595	78,769	+31.5
SLOVAKIA	4,519	7,177	-37.0	75,721	71,335	+6.1
SLOVENIA	4,893	5,281	-7.3	58,452	54,115	+8.0
SPAIN	69,129	83,291	-17.0	1,042,672	933,142	+11.7
SWEDEN	19,111	31,672	-39.7	281,828	279,839	+0.7
UNITED KINGDOM	338,834	426,170	-20.5	1,910,820	2,066,411	-7.5
EUROPEAN UNION	1,091,220	1,427,013	-23.5	11,951,957	11,658,651	+2.5
EU15 ²	1,016,871	1,325,293	-23.3	10,853,525	10,686,219	+1.6
EU12 ³	74,349	101,720	-26.9	1,098,432	972,432	+13.0
ICELAND	935	1,226	-23.7	15,968	18,261	-12.6
NORWAY	10,620	13,484	-21.2	111,500	116,358	-4.2
SWITZERLAND	20,409	24,520	-16.8	225,286	231,483	-2.7
EFTA	31,964	39,230	-18.5	352,754	366,102	-3.6
EU + EFTA	1,123,184	1,466,243	-23.4	12,304,711	12,024,753	+2.3
EU15 + EFTA	1,048,835	1,364,523	-23.1	11,206,279	11,052,321	+1.4

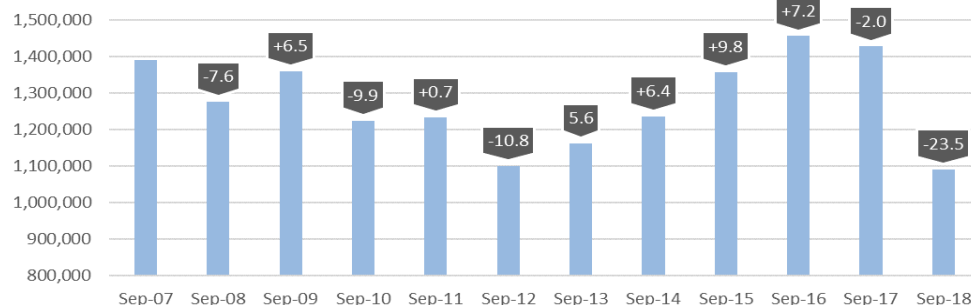
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta n.a.

² Member States before the 2004 enlargement

³ Member States having joined the EU since 2004

New passenger car registrations in the EU - month trend | 2007-2018



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

Next press release: Thursday 15 November 2018

This information is available on the ACEA website: <http://www.acea.be>

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER¹

EUROPEAN UNION (EU)

17/10/2018

	September					January - September				
	%Share ²		Units	Units	%Change	%Share ²		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
VW Group	15.8	23.2	171,963	330,527	-48.0	24.2	23.5	2,894,664	2,742,040	+5.6
VOLKSWAGEN	6.7	10.7	73,010	152,826	-52.2	11.2	10.8	1,344,298	1,257,967	+6.9
AUDI	2.8	5.4	30,138	76,776	-60.7	5.0	5.3	592,058	619,087	-4.4
SKODA	4.2	4.4	45,307	63,057	-28.1	4.5	4.4	542,118	514,121	+5.4
SEAT	2.0	2.2	21,548	31,597	-31.8	3.0	2.5	354,029	293,837	+20.5
PORSCHE	0.2	0.4	1,817	5,826	-68.8	0.5	0.5	58,420	53,398	+9.4
OTHERS ³	0.0	0.0	143	445	-67.9	0.0	0.0	3,741	3,630	+3.1
PSA Group	18.2	15.1	198,988	215,585	-7.7	16.2	10.7	1,930,440	1,246,142	+54.9
PEUGEOT	6.6	5.3	71,854	75,112	-4.3	6.2	5.9	741,646	683,113	+8.6
OPEL/VAUXHALL ⁴	7.4	6.4	80,715	90,936	-11.2	5.8	1.2	689,094	143,984	+378.6
CITROEN	4.0	3.1	43,385	44,906	-3.4	3.9	3.7	464,078	436,977	+6.2
DS	0.3	0.3	3,034	4,631	-34.5	0.3	0.3	35,622	35,116	+1.4
RENAULT Group	8.7	9.1	94,964	130,157	-27.0	10.7	10.3	1,276,053	1,198,677	+6.5
RENAULT	5.9	6.6	64,575	94,613	-31.7	7.3	7.2	872,379	845,225	+3.2
DACIA	2.7	2.5	30,008	35,121	-14.6	3.3	3.0	398,267	349,673	+13.9
LADA	0.0	0.0	334	423	-21.0	0.0	0.0	4,138	3,779	+9.5
ALPINE	0.0	0.0	47	0		0.0	0.0	1,269	0	
FCA Group	5.5	6.2	60,400	88,682	-31.9	6.8	7.0	810,497	817,274	-0.8
FIAT	4.0	4.6	43,772	65,121	-32.8	4.8	5.3	572,691	621,304	-7.8
JEEP	0.9	0.7	9,576	10,468	-8.5	1.1	0.7	127,602	76,211	+67.4
ALFA ROMEO	0.3	0.5	3,065	7,766	-60.5	0.6	0.5	67,879	63,429	+7.0
LANCIA/CHRYSLER	0.3	0.3	3,366	4,664	-27.8	0.3	0.4	35,436	49,274	-28.1
OTHERS ⁵	0.1	0.0	621	663	-6.3	0.1	0.1	6,889	7,056	-2.4
FORD	7.1	6.3	77,936	90,347	-13.7	6.4	6.7	762,725	776,825	-1.8
BMW Group	9.1	7.6	99,371	108,690	-8.6	6.2	6.5	745,655	755,661	-1.3
BMW	7.2	5.9	78,248	84,279	-7.2	4.9	5.1	590,000	600,140	-1.7
MINI	1.9	1.7	21,123	24,411	-13.5	1.3	1.3	155,655	155,521	+0.1
DAIMLER	7.8	6.8	85,439	96,855	-11.8	5.9	6.3	699,698	732,594	-4.5
MERCEDES	7.2	6.2	78,084	88,505	-11.8	5.2	5.7	626,576	660,537	-5.1
SMART	0.7	0.6	7,355	8,350	-11.9	0.6	0.6	73,122	72,057	+1.5
TOYOTA Group	6.1	4.7	66,681	67,525	-1.2	4.8	4.6	575,098	540,705	+6.4
TOYOTA	5.6	4.3	61,506	61,749	-0.4	4.5	4.4	539,813	507,286	+6.4
LEXUS	0.5	0.4	5,176	5,776	-10.4	0.3	0.3	35,286	33,419	+5.6
HYUNDAI	4.2	3.6	45,832	51,425	-10.9	3.5	3.3	415,200	386,805	+7.3
NISSAN	3.2	4.5	34,640	63,567	-45.5	3.3	3.8	395,844	441,314	-10.3
KIA	4.4	3.3	48,012	46,680	+2.9	3.2	3.1	377,788	356,807	+5.9
VOLVO CAR CORP.	2.4	1.8	26,606	25,848	+2.9	1.9	1.8	223,945	210,203	+6.5
JAGUAR LAND ROVER Group	2.5	1.9	26,757	27,212	-1.7	1.3	1.5	157,590	170,094	-7.4
LAND ROVER	1.4	1.3	15,750	18,970	-17.0	0.8	1.0	97,082	116,084	-16.4
JAGUAR	1.0	0.6	11,007	8,242	+33.5	0.5	0.5	60,508	54,010	+12.0
HONDA	1.1	1.1	11,762	16,020	-26.6	0.9	0.9	105,637	106,621	-0.9
GM⁴	0.0	0.0	213	183	+16.4	0.0	4.9	2,538	589,268	-99.6

SOURCE: ACEA MEMBERS

¹ Includes data for ACEA members

² ACEA estimation based on total by market

³ Includes Bentley, Lamborghini and Bugatti

⁴ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁵ Includes Dodge and Maserati

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER¹

EU + EFTA Countries

17/10/2018

	September					January - September				
	%Share ²		Units	Units	%Change	%Share ²		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
VW Group	15.9	23.3	178,201	341,304	-47.8	24.3	23.6	2,987,541	2,842,086	+5.1
VOLKSWAGEN	6.7	10.8	75,512	157,794	-52.1	11.3	10.8	1,385,157	1,302,697	+6.3
AUDI	2.8	5.4	31,603	78,937	-60.0	5.0	5.3	610,493	639,012	-4.5
SKODA	4.2	4.5	46,828	65,535	-28.5	4.6	4.5	562,529	536,755	+4.8
SEAT	2.0	2.2	22,054	32,421	-32.0	3.0	2.5	363,220	302,643	+20.0
PORSCHE	0.2	0.4	2,047	6,150	-66.7	0.5	0.5	62,131	57,058	+8.9
OTHERS ³	0.0	0.0	157	467	-66.4	0.0	0.0	4,011	3,921	+2.3
PSA Group	17.9	14.9	201,505	218,985	-8.0	15.9	11.0	1,961,654	1,321,967	+48.4
PEUGEOT	6.5	5.2	72,795	76,270	-4.6	6.1	5.8	753,473	695,288	+8.4
OPEL/VAUXHALL ⁴	7.3	6.3	81,741	92,490	-11.6	5.7	1.2	701,069	146,814	+377.5
CITROEN	3.9	3.1	43,893	45,543	-3.6	3.8	3.7	470,845	444,104	+6.0
DS	0.3	0.3	3,076	4,682	-34.3	0.3	0.3	36,267	35,761	+1.4
RENAULT Group	8.6	9.0	96,426	131,866	-26.9	10.5	10.1	1,296,870	1,219,621	+6.3
RENAULT	5.8	6.5	65,611	95,806	-31.5	7.2	7.1	885,733	859,140	+3.1
DACIA	2.7	2.4	30,430	35,637	-14.6	3.3	3.0	405,619	356,693	+13.7
LADA	0.0	0.0	334	423	-21.0	0.0	0.0	4,143	3,788	+9.4
ALPINE	0.0	0.0	51	0				1,375	0	
FCA Group	5.5	6.2	61,882	90,212	-31.4	6.7	6.9	825,377	831,547	-0.7
FIAT	4.0	4.5	44,496	65,942	-32.5	4.7	5.2	580,081	629,508	-7.9
JEEP	0.9	0.7	10,020	10,805	-7.3	1.1	0.7	131,312	78,747	+66.8
ALFA ROMEO	0.3	0.5	3,308	8,059	-59.0	0.6	0.5	71,049	66,044	+7.6
LANCIA/CHRYSLER	0.3	0.3	3,367	4,667	-27.9	0.3	0.4	35,456	49,296	-28.1
OTHERS ⁵	0.1	0.1	691	739	-6.5	0.1	0.1	7,479	7,952	-5.9
FORD	7.1	6.3	79,350	91,778	-13.5	6.3	6.6	777,919	791,497	-1.7
BMW Group	9.1	7.6	102,115	111,924	-8.8	6.3	6.6	777,823	788,420	-1.3
BMW	7.2	5.9	80,495	86,950	-7.4	5.0	5.2	617,031	628,065	-1.8
MINI	1.9	1.7	21,620	24,974	-13.4	1.3	1.3	160,792	160,355	+0.3
DAIMLER	7.8	6.8	87,975	100,021	-12.0	5.9	6.3	725,715	762,507	-4.8
MERCEDES	7.2	6.2	80,399	91,470	-12.1	5.3	5.7	650,886	688,611	-5.5
SMART	0.7	0.6	7,576	8,551	-11.4	0.6	0.6	74,829	73,896	+1.3
TOYOTA Group	6.1	4.8	68,826	70,228	-2.0	4.9	4.7	597,817	566,879	+5.5
TOYOTA	5.7	4.4	63,529	64,277	-1.2	4.6	4.4	561,338	532,229	+5.5
LEXUS	0.5	0.4	5,298	5,951	-11.0	0.3	0.3	36,480	34,650	+5.3
HYUNDAI	4.2	3.6	47,012	52,487	-10.4	3.5	3.3	425,854	397,467	+7.1
NISSAN	3.2	4.4	36,234	64,502	-43.8	3.3	3.8	411,278	452,510	-9.1
KIA	4.4	3.2	49,602	47,561	+4.3	3.1	3.0	385,818	364,924	+5.7
VOLVO CAR CORP.	2.5	1.9	28,180	27,338	+3.1	1.9	1.9	238,282	223,493	+6.6
JAGUAR LAND ROVER Group	2.5	1.9	27,623	27,663	-0.1	1.3	1.4	162,183	174,008	-6.8
LAND ROVER	1.4	1.3	16,100	19,302	-16.6	0.8	1.0	99,834	118,876	-16.0
JAGUAR	1.0	0.6	11,523	8,361	+37.8	0.5	0.5	62,349	55,132	+13.1
HONDA	1.1	1.1	12,033	16,521	-27.2	0.9	0.9	109,405	110,924	-1.4
GM⁴	0.0	0.0	233	217	+7.4	0.0	5.0	2,835	600,407	-99.5

SOURCE: ACEA MEMBERS

¹ Includes data for ACEA members

² ACEA estimation based on total by market

³ Includes Bentley, Lamborghini and Bugatti

⁴ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁵ Includes Dodge and Maserati

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER¹

WESTERN EUROPE (EU15 + EFTA Countries)

17/10/2018

	September					January - September				
	%Share ²		Units	Units	%Change	%Share ²		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
VW Group	14.8	22.7	155,185	310,157	-50.0	23.7	23.0	2,652,476	2,543,469	+4.3
VOLKSWAGEN	6.7	10.8	69,926	147,153	-52.5	11.3	10.9	1,270,627	1,202,435	+5.7
AUDI	2.9	5.6	30,106	76,732	-60.8	5.2	5.6	586,026	616,963	-5.0
SKODA	3.0	3.6	31,938	49,111	-35.0	3.5	3.5	394,376	383,004	+3.0
SEAT	2.0	2.3	21,121	30,751	-31.3	3.0	2.6	338,290	282,578	+19.7
PORSCHE	0.2	0.4	1,947	5,954	-67.3	0.5	0.5	59,369	54,704	+8.5
OTHERS ³	0.0	0.0	147	456	-67.8	0.0	0.0	3,788	3,785	+0.1
PSA Group	18.4	15.3	192,680	208,205	-7.5	16.3	11.4	1,831,702	1,257,683	+45.6
PEUGEOT	6.7	5.4	70,125	73,540	-4.6	6.4	6.0	714,189	664,917	+7.4
OPEL/VAUXHALL ⁴	7.4	6.3	77,105	86,372	-10.7	5.7	1.2	637,740	134,586	+373.9
CITROEN	4.0	3.2	42,403	43,656	-2.9	4.0	3.8	443,733	422,843	+4.9
DS	0.3	0.3	3,047	4,637	-34.3	0.3	0.3	36,040	35,337	+2.0
RENAULT Group	7.9	8.6	82,367	117,950	-30.2	10.2	9.8	1,144,631	1,086,948	+5.3
RENAULT	5.8	6.6	60,590	89,825	-32.5	7.3	7.2	819,343	800,961	+2.3
DACIA	2.1	2.0	21,507	27,862	-22.8	2.9	2.6	321,651	283,812	+13.3
LADA	0.0	0.0	220	263	-16.3	0.0	0.0	2,279	2,175	+4.8
ALPINE	0.0	0.0	50	0		0.0	0.0	1,358	0	
FCA Group	5.5	6.3	57,890	85,998	-32.7	7.0	7.2	782,182	797,945	-2.0
FIAT	3.9	4.6	41,338	62,587	-34.0	4.9	5.5	546,874	603,456	-9.4
JEEP	0.9	0.7	9,381	10,176	-7.8	1.1	0.7	123,917	73,699	+68.1
ALFA ROMEO	0.3	0.6	3,147	7,855	-59.9	0.6	0.6	68,777	64,102	+7.3
LANCIA/CHRYSLER	0.3	0.3	3,367	4,666	-27.8	0.3	0.4	35,436	49,076	-27.8
OTHERS ⁵	0.1	0.1	657	714	-8.0	0.1	0.1	7,178	7,612	-5.7
BMW Group	9.5	8.0	99,410	108,758	-8.6	6.7	6.8	747,648	756,859	-1.2
BMW	7.4	6.2	78,040	84,095	-7.2	5.3	5.4	590,393	599,664	-1.5
MINI	2.0	1.8	21,370	24,663	-13.4	1.4	1.4	157,255	157,195	+0.04
FORD	7.0	6.3	73,252	85,915	-14.7	6.4	6.7	712,725	735,418	-3.1
DAIMLER	8.0	7.0	84,336	96,110	-12.3	6.2	6.6	693,470	731,090	-5.1
MERCEDES	7.3	6.4	76,873	87,620	-12.3	5.5	6.0	619,414	657,656	-5.8
SMART	0.7	0.6	7,463	8,490	-12.1	0.7	0.7	74,056	73,434	+0.8
TOYOTA Group	5.8	4.6	60,634	62,893	-3.6	4.5	4.5	509,412	492,303	+3.5
TOYOTA	5.3	4.2	55,797	57,475	-2.9	4.3	4.2	477,698	462,092	+3.4
LEXUS	0.5	0.4	4,837	5,418	-10.7	0.3	0.3	31,714	30,211	+5.0
NISSAN	3.3	4.4	34,403	60,251	-42.9	3.4	3.8	377,694	422,148	-10.5
HYUNDAI	4.0	3.5	42,474	47,157	-9.9	3.3	3.1	369,772	347,115	+6.5
KIA	4.2	3.1	44,145	42,365	+4.2	3.0	2.9	337,905	320,176	+5.5
VOLVO CAR CORP.	2.5	1.9	26,576	26,192	+1.5	2.0	1.9	224,730	211,435	+6.3
JAGUAR LAND ROVER Group	2.6	2.0	27,054	27,114	-0.2	1.4	1.5	157,998	169,638	-6.9
LAND ROVER	1.5	1.4	15,761	18,896	-16.6	0.9	1.0	97,328	115,576	-15.8
JAGUAR	1.1	0.6	11,293	8,218	+37.4	0.5	0.5	60,670	54,062	+12.2
HONDA	1.0	1.1	10,985	15,309	-28.2	0.9	0.9	96,460	99,506	-3.1
GM⁴	0.0	0.0	228	216	+5.6	0.0	5.0	2,812	554,047	-99.5

SOURCE: ACEA MEMBERS

¹ Includes data for ACEA members

² ACEA estimation based on total by market

³ Includes Bentley, Lamborghini and Bugatti

⁴ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁵ Includes Dodge and Maserati